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# LUC JONES

Commercial Director, Antal Russia

**LONDON  
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Luc Jones is the Commercial Director for Antal Russia and has been based in their Moscow office since 2002. Previously, he headed up the IT/Telecom branch at their office in Warsaw. He has also worked as a corporate recruiter for CRM giant, Siebel Systems Inc covering EMEA's emerging markets.

Jones is a well-known labour market and recruitment expert in Russia/CIS; the recruitment experience that he has gained in different countries allows him to comprehensively analyse recruitment problems and find lasting solutions. In Jones' current position as Commercial Director of Antal Russia he is responsible for building strategic partnerships with key market players in the CIS.

During his time in Russia, Jones has written two books: Guide to Successful Hiring in Russia/CIS, and Why Russians Don't Smile – both are guides to doing business in Russia and CIS for foreign business people.

## Topics

- Business
- Management

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